

Our Expertise

CORPORATE
FINANCE

Many years of experience have brought us to consolidate Corporate Finance activities.

# BUSINESS PLANNING AND PERFORMANCE METRICS

Badiali & Partners helps clients design and create forecasting models to monitor, measure, and quantify the company's expected results, utilizing tools that allow management to make informed and proactive decisions in line with the company's growth strategies.

### **BUSINESS CRISIS ADVISORY**

Corporate crisis management can represent a moment of rethinking and planning one's business activity. Badiali & Partners supports clients in analysis aimed towards perceiving any symptoms of crisis, while proposing the proper tools for overcoming the difficulties which often contribute to a relaunch of the company on the market.

## **BUSINESS & MANAGEMENT ADVISORY**

Badiali & Partners offers consulting and assistance to clients in the management of their growth trajectories by contributing to the creation of proper business strategies. Our lengthy experience in Temporary Management activities allows Badiali & Partner associates to further assist clients by holding positions in administrative bodies.

# **M&A ADVISORY**

Badiali & Partners assists clients in their growth through external routes, and help them plan and implement extraordinary finance operations, i.e. those operations conventionally defined as M&A (Mergers, Acquisitions, Leveraged Buyouts, Joint Ventures, Strategic Alliances, Disposals, Acquisition/Disposal of company branches, Contributions, Demergers,

Restructuring). In this process, Badiali & Partners supports clients with tools to measure business value, i.e. with the formulation of performance indicators to support the evaluation of the deal.

## **COMPANY EVALUATIONS**

The "measurement of value" represents both a performance indicator and an element of evaluation for transactions of a fiscal nature (revaluations) and of a civil nature (fair value). In this context, we also perform assessments in the presence of restructuring processes, extraordinary transactions, or in compliance with laws and regulations.

Knowing the value of your company is the first step in becoming aware of the validity of formulated strategies.

#### **BUSINESS RISKS**

The analysis, monitoring and management of the various company risks are today a key element for the success and stability of one's business. Badiali & Partners helps clients to identify the proper tools for mitigating or eliminating these various risks. We also provide consultancy in the preparation of "organization and management models" (or models pursuant to Legislative Decree No. 231/2001).